

eBay 101 – Getting Started

Finding Your 1st Product

By Neil Waterhouse

You

- 30 Second intro
- What are your 2 most burning questions about making money on eBay?



Topics

- Why eBay?
- What is a Million Dollar eBay Business?
- New products versus used products
- How anybody can raise some working capital
- Finding your first product

Why Online?



Email

2013 US VIDEO ADVERTISING RE

NEWSLETTER SIGNUP ▶



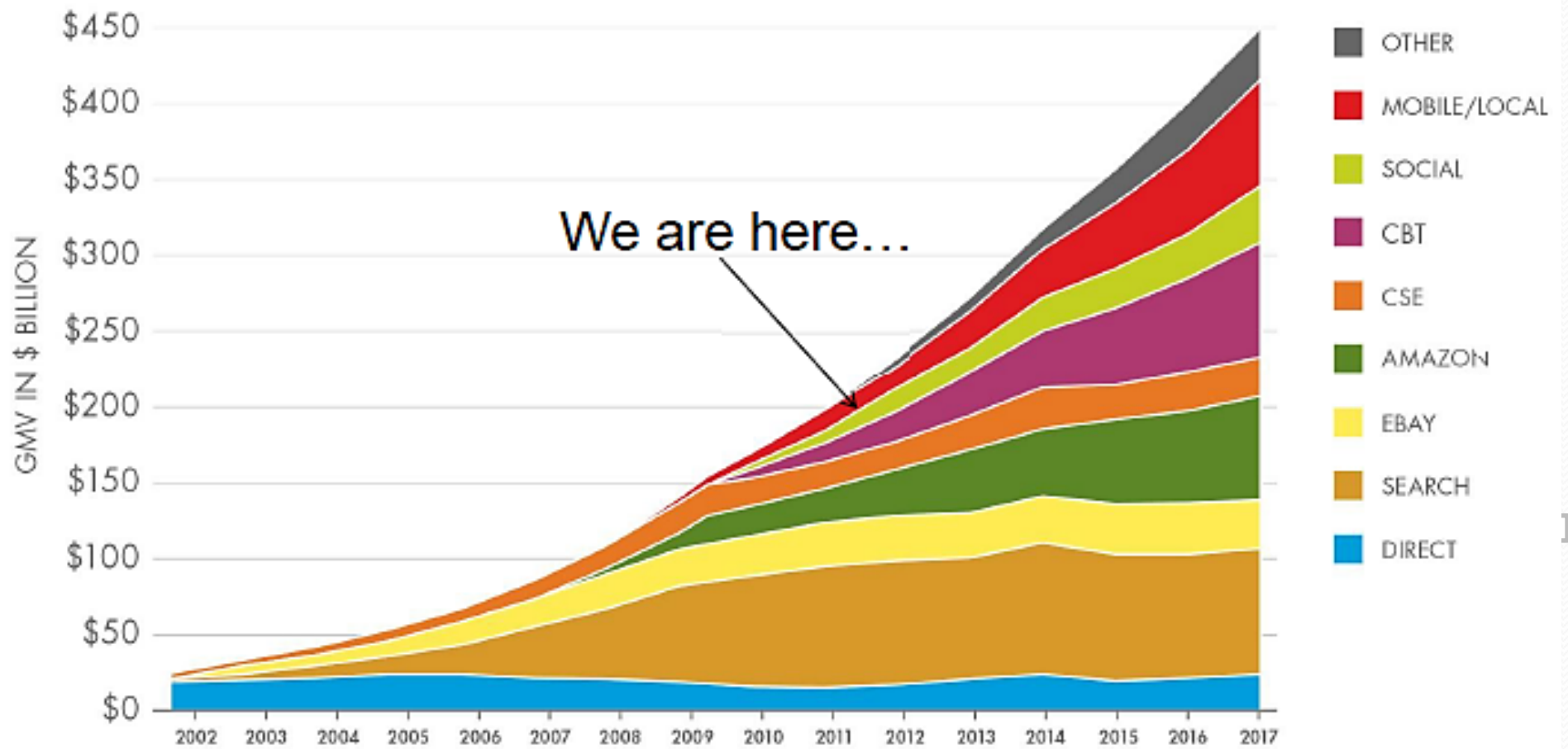
Ecommerce Sales Topped \$1 Trillion for First Time in 2012

FEB 5, 2013  [Print](#) | [Email](#) | [Free Newsletter](#)

Asia-Pacific poised to surpass North America in B2C ecommerce spending

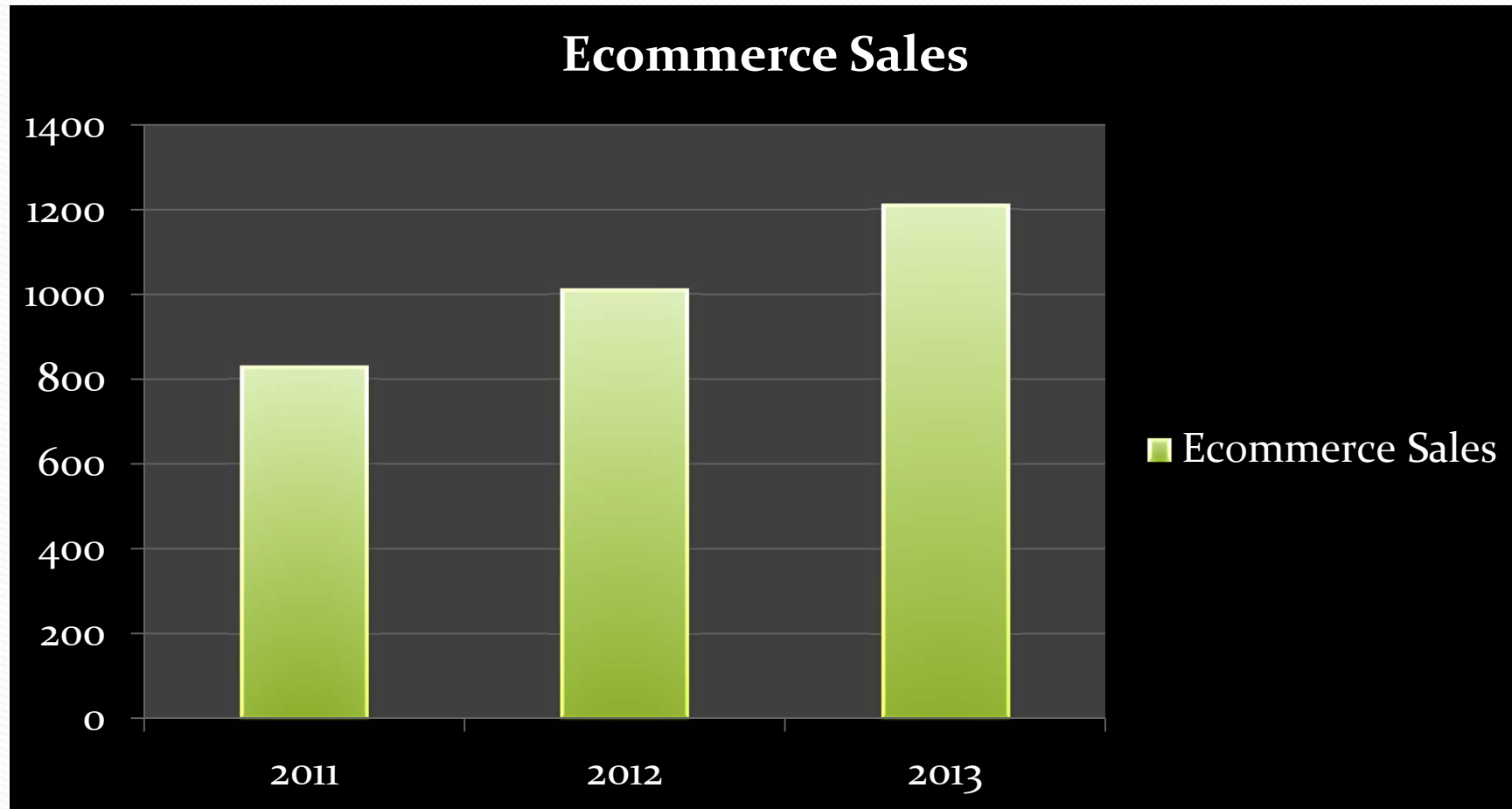
In 2012, B2C ecommerce sales grew 21.1% to top \$1 trillion for the first time, according to new global estimates by eMarketer.

This year, sales will grow 18.3% to \$1.298 trillion worldwide, eMarketer



Source: Public reports from eBay, Amazon, Google, Shopping.com

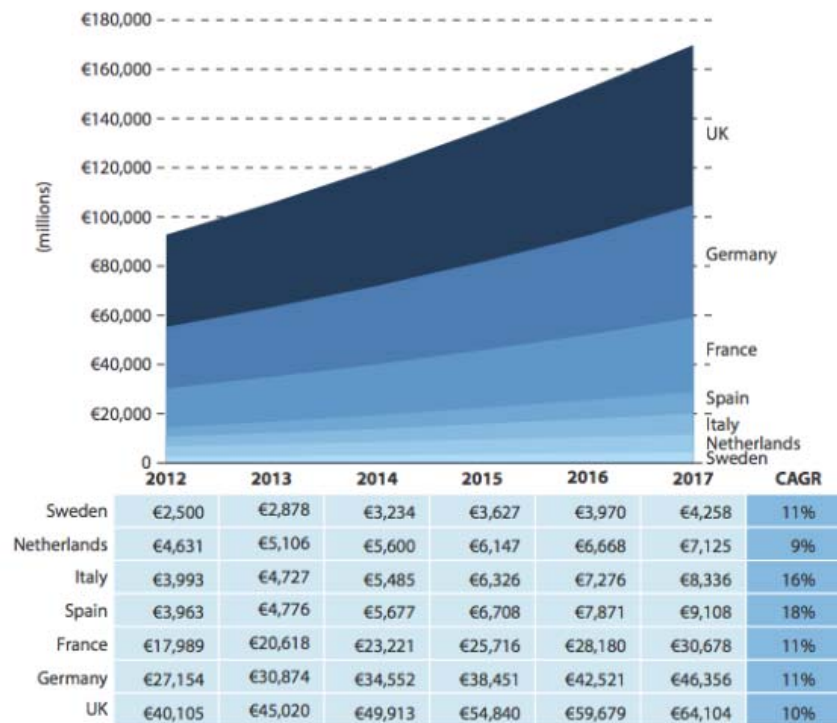
In 2012 Ecommerce grew 21.1% to reach 1 Trillion US Dollars for the first time.



Source Forester

Just 10 years, in 2010 Ecommerce sales overtook traditional retail sales

Figure 2 Forecast: European Online Retail Sales By Country, 2012 To 2017



Source: Forrester Research Online Retail Forecast, 2012 To 2017 (Western Europe)

93341

Source: Forrester Research, Inc.

- 
- Australia's \$36.2 billion
 - More than 10 million people in Australia, half the population, bought something online in 2012, spending an average of \$3,547 per person

We love to shop online



Why eBay?

- 13 Billion Dollars Sold Through eBay in 2012
- 20 Billion in 2013
- 100,000 million Active eBay Users Worldwide
- Zero start-up costs
- Flexible hours
- Access to over 100,000 million customers worldwide from your PC
- Work from home.
- Can grow to any size
- Unlimited products
- Easy to automate
- Can be run in your spare time
- No Office fit out costs
- Run from anywhere in the world
- E-commerce is the largest growth market on the planet
- No royalties or franchise fees
- Low operating costs
- No office or store to rent or lease
- You are your own boss
- Huge tax benefits of running a home business
- Sell for capital
- No Website
- No Social Media
- No SEO
- No PPC

Over 7 million unique visitors on eBay.com.au each month.. From your sofa







eBay 101 - KPI

- Average sell price – \$40 (\$42.18)
- Average sales per 90 days – 45
- Average Cost price - \$20 (\$17.23)
- Equals \$20 per sale
- $\$20 \times 45$ sales per month = \$900 profit per month per product
- \$3,600 PA



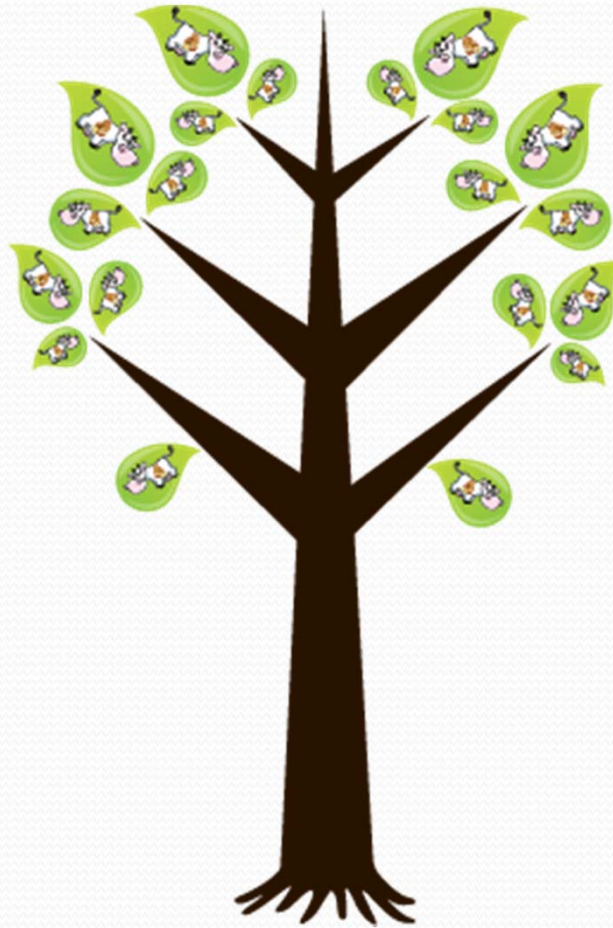
1 Product = \$900 profit per 90 Days \$3,600
Profit Per Annum



5 Products = \$4,500 profit 90 Days, \$13,500
Profit PA



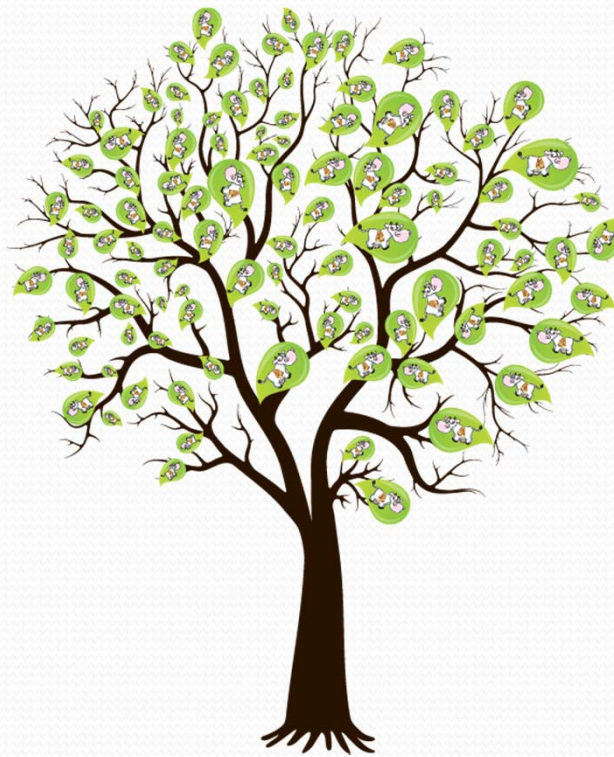
20 Products = \$18,000 profit Per 90 Days,
\$54,000 Profit PA



50 Products = \$45,000 profit Per 90 Days,
\$135,000 Profit PA



100 Products = \$90,000 profit Per 90 Days,
\$270,000 Profit PA



Smart Phones, Smart Devices 2005



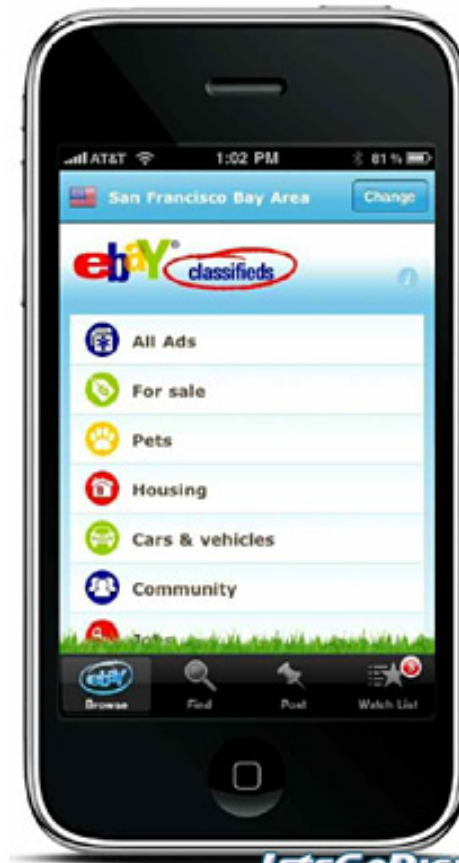
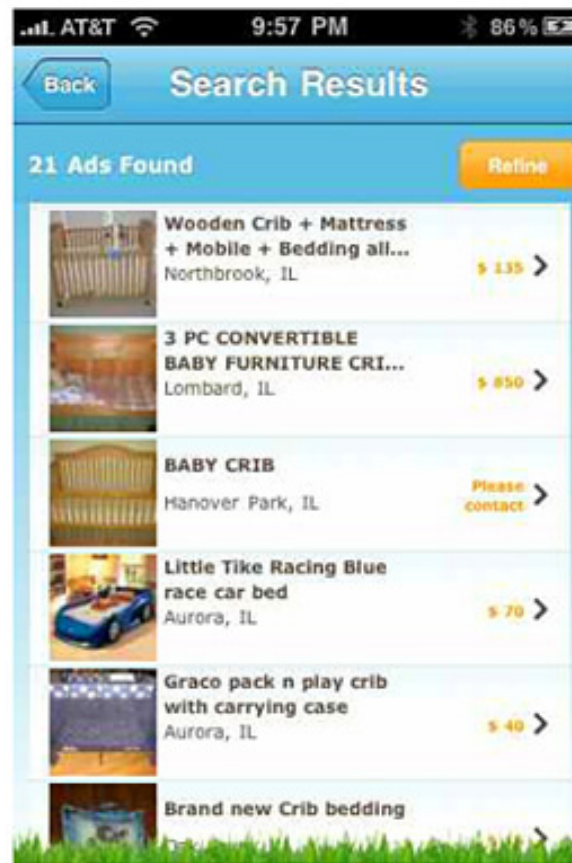
Smart Phones, Smart Devices 2013



Mobile – Smartphones and Smart devices

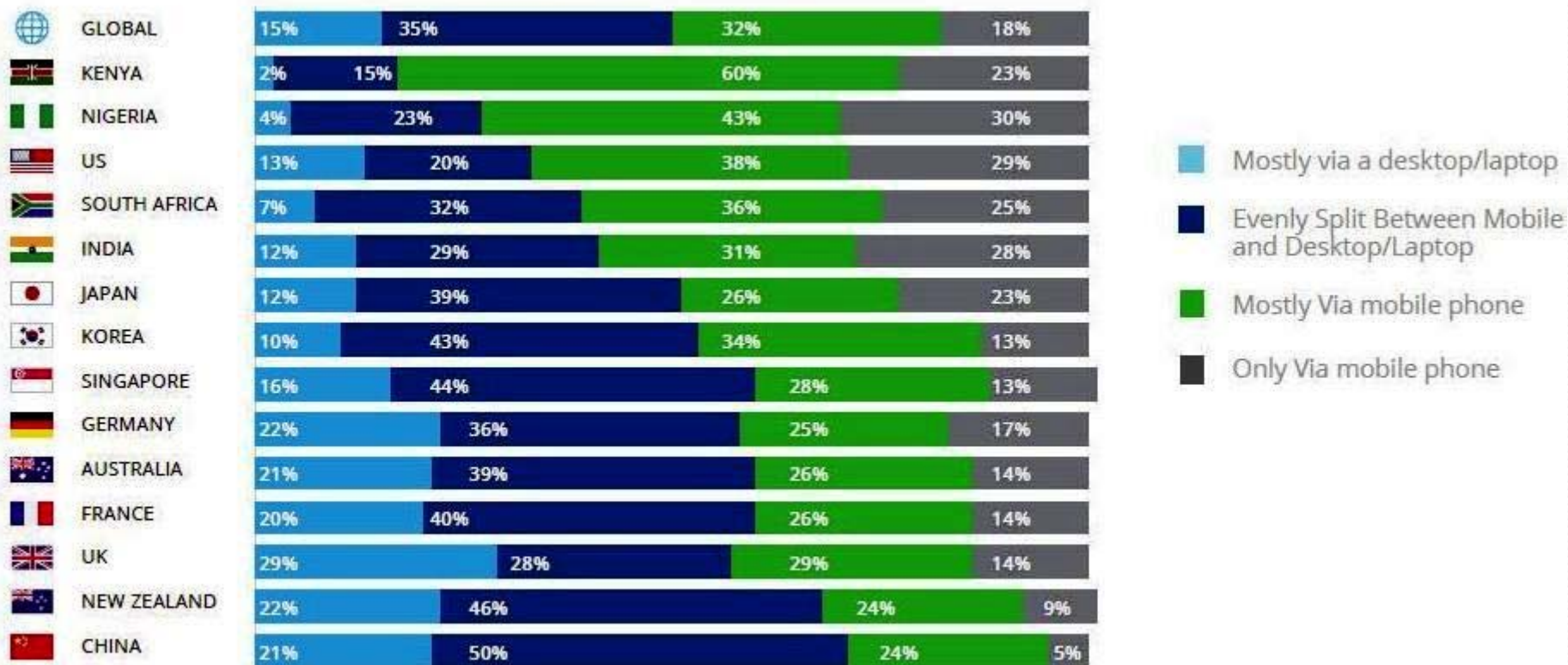


eBay's App



Let's Go Digital

Q4: How do you typically go online to surf the web?

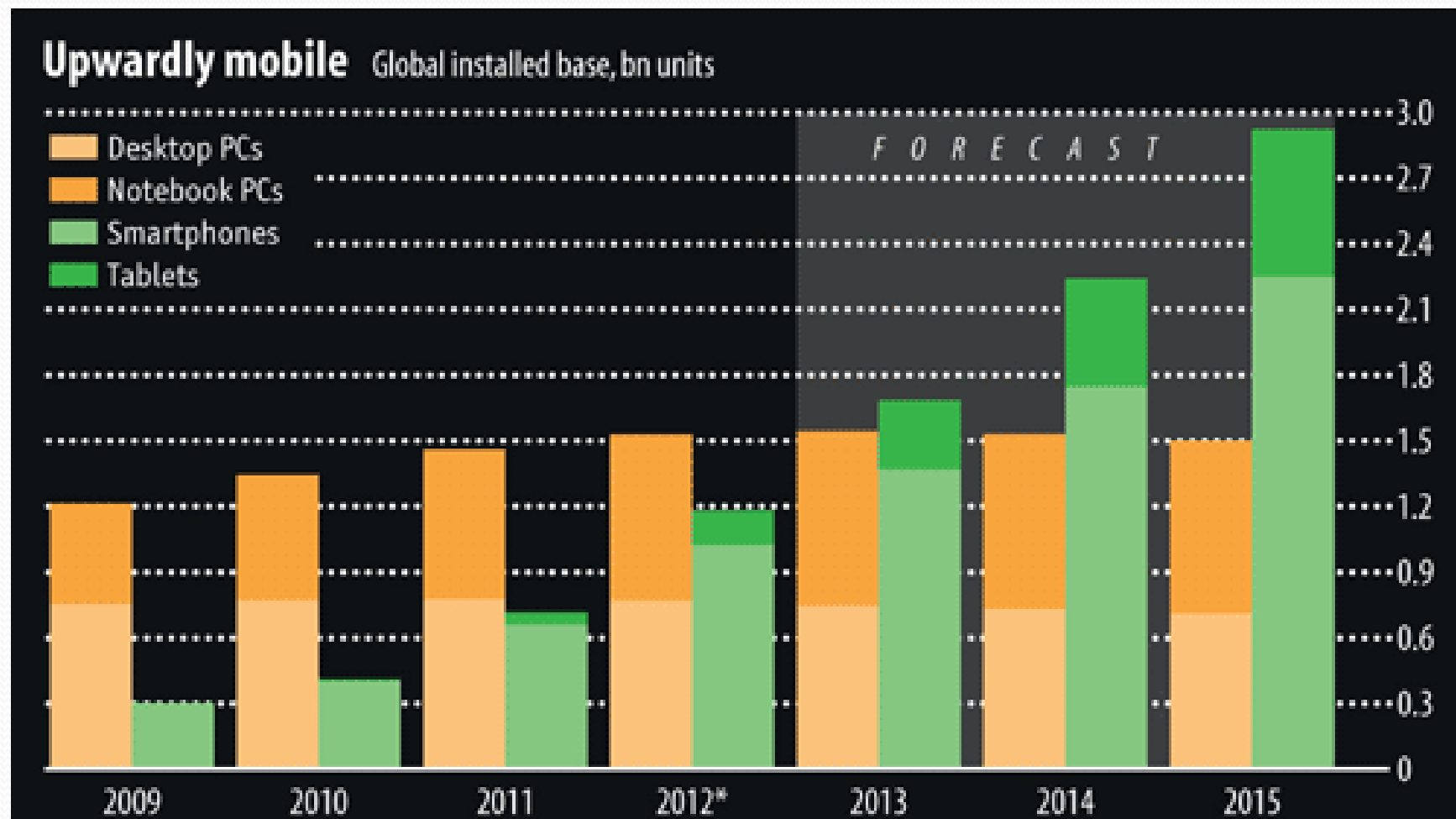


Sample size: Global n=14,632; Australia n=1,008; China n=2,001; France n=626; Germany n=411; India n=2,004; Japan n=1,010; Korea n=1,381; Kenya n=1,027; New Zealand n=763; Nigeria n=1,053; Singapore n=757; South Africa n=682; UK n=925; US n=984





36% of eBay Sales done with a smart device. 13.3 Billion Dollars Sales 2012



Which Products?





Shop by category ▾

Search...

All Categories ▾

Search

Advanced

[Home](#) > [Buy](#)

All Categories

Alcohol & Food

- Antipasto, Savoury
- Beer, Cider
- Biscuits, Cookies
- Cereals, Grains, Pasta
- More ▾

Antiques

- Ancient Artifacts
- Architectural, Garden
- Art Deco (1925 - 1940)
- Art Nouveau
- More ▾

Art

- Aboriginal
- Art Cards, ACEO
- Drawings
- Fabric Art
- More ▾

Baby

- Baby Carriers
- Baby Clothing
- Baby Shoes
- Bathing, Grooming
- More ▾

Books, Magazines

- Accessories, Gift Books
- Annals
- Antiquarian, Collectable
- Audio Books
- More ▾

Business

- Bathroom
- Business Cards
- Websites & Businesses for Sale
- Cash Register & Accessories
- More ▾

Cameras

- Digital Cameras
- Digital Photo Frames
- Film Cameras
- Filters
- More ▾

Cars, Bikes, Boats

- Aircraft
- Boats
- Caravans, Motorhomes
- Cars
- More ▾

Clothing, Shoes, Accessories

- Adult Unisex
- Boy's Accessories
- Boy's Clothing
- Boy's Shoes
- More ▾

Coins

- Bullion
- Coins
- Notes
- Exonumia
- More ▾

Collectables

- Advertising
- Animals
- Animation Art
- Benware
- More ▾

Computers

- Apple Desktops
- Apple Laptops
- Cables & Connectors
- Computer Components & Parts
- More ▾

Crafts

- Art Supplies
- Beads
- Candle, Soap Making
- Card Making
- More ▾

Dolls, Bears

- Babushka Dolls
- Bear Accessories
- Bear Making, Repair
- Bears
- More ▾

Electronics

- Accessories
- Audio
- Batteries, Chargers
- Cables
- More ▾

Gift Cards

- Gift Cards

Health & Beauty

- Bath & Body
- Dental Care
- Dietary Supplements, Nutrition
- Eye Care
- More ▾

Home Appliances

- Accessories, Parts
- Air Conditioners
- Cappuccino & Espresso Machines
- Coffee Grinders
- More ▾

Home Entertainment

- Digital Set Top Boxes
- DVD & Blu-ray Players
- DVRs, Hard Drive Recorders
- Home Theatre Systems
- More ▾

Home & Garden

- Bath
- Bedding
- Building Materials, DIY
- Cleaning, Housekeeping
- More ▾

Industrial

- Building Materials
- Conveyors
- Drywall Tools
- Electrical
- More ▾

Jewellery & Watches

- Body Piercing & Jewellery
- Children's Jewellery
- Diamonds
- Engagement & Wedding
- More ▾

Movies

- 3D TV Glasses & Accessories
- DVDs & Blu-ray Discs
- Film Stock
- Laserdiscs
- More ▾

Music

- Cassettes
- CDs
- Digital Music
- DVD-Audio
- More ▾

Musical Instruments

- Amplifiers

Phones

- Mobile Phones

Pottery, Glass

- Australian Pottery

Services

- Automotive

Used Products

Pros

- Can be acquired for free and cheap
- Great way to make some quick cash
- Profits can be used for new items

Cons

- Limited stock
- Requires time to acquire stock
- Need to photograph and write ad copy for every item and then sell it only once
- eBay Search Algorithm



Sources for Used Product

- Council Clean ups
- Garage Sales
- Bundling
- Charity / Thrift Shops
- Deceased Estates
- Divorce
- Senior Centres
- Downsize
- Gumtree
- Police Auctions
- Car boot sales

New Products

Pros

- Unlimited stock
- Photograph once, write ad copy once and sell over and over
- 7/10 items sold on eBay are new
- The longer a listing on eBay, the better for the search algorithm

Cons

- Cost
- Risk of purchasing an item/s and they do not sell

Product Criteria

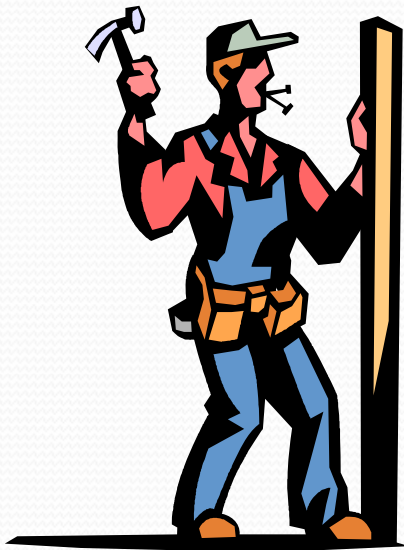
- High Profit
- High Volume
- Sell Price between \$20 and \$150
- Family friendly
- > 45 Sales Per 90 Days

Product Criteria

- Sells for less than \$150
- Family friendly
- No brand names
- No drop shipping
- Must make > 100% profit
- Sells more than 45 times per 90 Days
- Minimum 3 months proven history

How to find new products

- Manual research or use tools
- Pros / Cons
- Time versus cost



What are the typical attributes of a high profit product?

- \$1,000 to \$15,000+ profit 90 days
- Minimum 15 sales per month
- Shoebox size or larger
- No brand names



The listing below has been updated by the seller, but you can see the item you purchased.



http://www.ebay.com.au/sch/allcategories/all-categories?_trksid=m570.l3694

50BZ VGA/SVGA Male to Male 5FT 1.4M VGA/SVGA HDB15 HOT N98B Extension Cable New

Item condition: **Brand New**

Quantity: 5 available / 1 sold

Price: **AU \$2.58**

[Buy another](#)

[Add to cart](#)

1 watcher

[Add to watch list](#)

Experienced
Seller

Free
Postage

New
Condition

Postage: **FREE** Economy delivery from outside AU | [See details](#)
Item location: **Shenzhen, China**
Posts to: **Australia, Americas, Europe, Asia, New Zealand** [See exclusions](#)

Delivery: **Estimated between Fri. 6 Dec. and Thu. 19 Dec.**

Payments: **PayPal** | [See payment information](#)

[Share](#) [Facebook](#) [Twitter](#) [Pinterest](#) | [Add to watch list](#)

Seller information

sunwebzone (180199)

98.5% Positive feedback

[Save this seller](#)

[See other items](#)

Visit store: [sunwebzone](#)





FreedomFeans.com



80/20 Rule

Which items ALREADY make > 100% profit and sell > 15 times per month



No Guessing

- Most eBay Sellers Guess The Market
- Don't Guess, Only Use Data
- Prove
- Prove
- Prove

Completed Listings

Product Type see all

Condition see all

New (2)

Price customise
AU \$13.38 - AU \$13.39

AU \$13.38 AU \$13.39

Item Location

on eBay Australia

Australia Only

Worldwide


Show only see all

Free postage

Completed listings

[More refinements...](#)


See also



Cable Plug Extension for ADSL Filter
Fax White OZ

Top-rated seller

Free postage



20m Telephone Phone RJ11 RJ12
Cord Cable Plug Extension Patch
For ADSL2+ Filter


Top-rated seller

AU \$13.38
Buy It Now
or Best Offer

Free postage

Sponsored Results

http://popular.ebay.com/

 Shop by category ▾ Search... All Categories ▾ Search Advanced

Home > Popular Items

Popular Items

Top Products	Health & Beauty	Video Games	Cell Phones
Vintage Engagement Rings	Estee Lauder Dolce and Gabbana Beauty Salon Equipment Dkny	Game Boy Micro Guild Wars Marvel Nemesis Imperfects PSP Nes	Motorola V176 Battery Motorola Cliq Cases Nokia 6255i Samsung E840
Tanzanite Ring	Coins	Motors - Parts & Accessories	Miscellaneous E-J
Skeleton Keys	Gold Bullion Bars Mint Coin Errors Us Proof Sets Pcgs Registry	Bf Goodrich Tires Lift Kit ATV Shocks Snap On Tools	Helmut Lang Eddie Murphy Grave Marker Import
Dollywood	Motors - Passenger Vehicles	Business & Industrial	DVDs & Movies
Perfume Bottle	Lincoln Continental 1979 Caprice 1966 Plymouth Sport Fury 1965 Volvo V40	Kegerator Plasma Cutting Table Nasal Speculum Te20 Tea20	Cheap Dvd Movies Tv Dvd Releases Family Guy Games Beverly Hills 90210 DVD
Ashley Stewart	Musical Instruments	Toys & Hobbies	Business & Industrial K-Z
Ernie Banks Baseball Cardst	Pro Audio Mixer Peavey Banjo Ibanez Guitar	Mighty Morphin Power Rangers Action Figures Tikes Patrol Police Car USA Trains Power Ranger Toys	Plasma Cutting Table Nasal Speculum Te20 Tea20 Stepper Motor Driver
Braun Oral B	Tickets	Miscellaneous K-M	Antiques
Wedding Cake ToppersB	Wrestling Tickets Giants Tickets Kentucky Derby Tickets Jets Tickets	Katarina Witt Marx Mobile Mitsubishi	Antique Chairs Mid Century Modern Sofa Rug Doctor Bronze Star
Spider-Man	Business & Industrial A-C	Clothing, Shoes & Accessories	Jewelry & Watches
Lenox	Cpanel Reseller Account Business Card Scanner Brix Wine Coroplast Stake	Air Jordan Shoes 2010 Liz Claiborne Tommy J Crew Wedding	Champagne Diamonds Loose Mens Watch Box Tag Heuer Formula 1 Ruby Rings White Gold
See More Popular			

http://www.watchcount.com/

eBay.com.au
Australia 
(change country below)

What's Most Popular on eBay, as Voted by eBay Users

Search Widget Join WordPress About eBay.com.au [Australia]  Change

Categories

- Home Appliances
- Home Entertainment
- Home, Garden
- Industrial
- Jewellery, Watches
- Movies
- Music
- Musical Instruments
- Phones
- Pottery, Glass
- Services
- Sporting Goods
- Stamps
- Tickets, Travel
- Toys, Hobbies
- Vehicle Parts, Accessor
- Video Games, Consoles

Search

- Most Watched
- Most Bids
- Top eBay Searches

Most Watched eBay Items (AU)



How It Works: Discover which eBay items have attracted the most interest – and see how many watchers – by entering your search terms below.

Keywords: **and/or**

Show Me What's Most Popular !

US UK **AU** CA IE DE FR ES IT NL BENL BEFR AT CH MY IN SG PH

♦ Above search is **wildcard-compatible**. ... Or, paste in eBay listing # for item lookup info. ♦ Omit keywords to see Most Watched across entire eBay site.

What's Hot on eBay?

Free Post! caravan GPS laptop Baby Bjorn gold coin Nikon camera vintage billabong damaged cars golf clubs Chanel pottery/glass Coca Cola Star Wars Australian stamps Ikea crystal ball iPod LCD TV Freedom furniture bulldozer Nokia shoes Gilmore Girls boats Cannondale scrapbooking Harry Potter Wii Sizzix antique jewellery Lego 50 cent Beanie rings Dr.Phil kayak MyChild Yamaha Aboriginal art



Watch Count: 44 watchers
10 OZ's 2008 GOLD AMERICAN EAGLE COIN
Current Bid/Price (USD): \$ 9,600.00
Time Left: 4d 20h 6m17s

Huh?

WatchCount.com shows you the most popular eBay items in real-time, as voted by eBay users.

eBay continuously tracks votes (when users click "Add to Watch List") and we report the results.

♦ We reveal actual live Watch Counts (number of people watching), showing you info and rankings you won't find on eBay AU itself.

With unique search capabilities, we're proud to offer improved tools over the former eBay Pulse pages.

News

18-Jun-2013: New! eBay

http://translate.google.com/global marketfinder/index.html

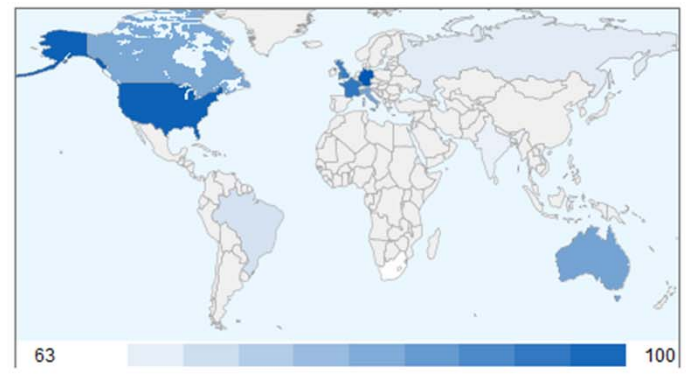
Google Global Market Finder

English

Your business	Search terms	Filter
Select your location: <input type="text" value="Australia"/>	Keyword(s): <input type="text" value="garden gnome"/>	<input type="text" value="G20"/>
Select your language: <input type="text" value="English"/>	<input type="text"/>	Learn more about global markets
<input type="button" value="Find opportunity"/>		

Geographic distribution

Location	Opportunity	Local Monthly Searches	Average Bid	Competition
+ Germany	<div style="width: 63%;"></div>	27,960	AU\$0.29	<div style="width: 10%;"></div>
+ United States	<div style="width: 63%;"></div>	33,100	AU\$0.48	<div style="width: 10%;"></div>
+ France	<div style="width: 63%;"></div>	15,190	AU\$0.41	<div style="width: 10%;"></div>
+ United Kingdom	<div style="width: 63%;"></div>	12,100	AU\$0.35	<div style="width: 10%;"></div>
+ Italy	<div style="width: 63%;"></div>	2,870	AU\$0.18	<div style="width: 10%;"></div>
+ Australia	<div style="width: 63%;"></div>	3,600	AU\$0.34	<div style="width: 10%;"></div>
+ Canada	<div style="width: 63%;"></div>	4,400	AU\$0.50	<div style="width: 10%;"></div>
+ Brazil	<div style="width: 63%;"></div>	600	AU\$0.25	<div style="width: 10%;"></div>
+ Russia	<div style="width: 63%;"></div>	390	AU\$0.23	<div style="width: 10%;"></div>
+ India	<div style="width: 63%;"></div>	390	AU\$0.30	<div style="width: 10%;"></div>
+ South Africa	<div style="width: 63%;"></div>	220	AU\$0.26	<div style="width: 10%;"></div>



Are you ready to go global?

http://labs.ebay.com/Catman/



Category - click on a category to view

- Antiques
- Art
- ▶ Baby(16:2984)
- Books
- ▶ Business & Industrial(14:12576)
- Cameras & Photo
- ▶ Clothing, Shoes & Accessories(17:11450)
- ▶ Coins & Paper Money(12:11116)
- Collectibles
- Crafts
- ▶ Dolls & Bears(6:237)
- ▶ DVDs & Movies(8:11232)
- Entertainment Memorabilia
- Health & Beauty
- ▶ Home & Garden(19:11700)
- Jewelry & Watches
- Music
- Pottery & Glass

Top Keywords

Top Bidding Items

Top Sellers

Hot Keywords

Top Keywords - click # to view trends

09/02/2013

	#	Search Term	Ranking
<input type="checkbox"/>	1	makita cordless drill	▲
<input type="checkbox"/>	2	pottery barn	▼
<input type="checkbox"/>	3	furniture	▲
<input type="checkbox"/>	4	coupons	▼
<input type="checkbox"/>	5	solar panel	⊖
<input type="checkbox"/>	6	restoration hardware	▼
<input type="checkbox"/>	7	curtains	▲
<input type="checkbox"/>	8	wall stickers	▼
<input type="checkbox"/>	9	stihl chainsaw	▲
<input type="checkbox"/>	10	refrigerator	⊖

Keyword Trends

Date Range: 08/12/2013 - 09/11/2013

chart by amCharts.com

Marketplace Analyzer



Marketplace Analyzer

By MarketplaceAnalyzer.com

Release Date: Nov 26, 2012

Categories: Research & reporting, Sourcing

Get an exclusive insight into the most in-demand items right now. See a quick analysis of some of the successful live listings selling them at this very moment as selected by eBay. This service will help you and the other savvy sellers using it get great product and listing ideas setting you off on a rewarding business path.

[Get it free](#)



[View more screens](#)

Average Rating:

★★★★☆ (21)

Rating Distribution:

5 star	<div style="width: 100%;"></div>	12
4 star	<div style="width: 20%;"></div>	2
3 star	<div style="width: 30%;"></div>	3
2 star	<div style="width: 20%;"></div>	2
1 star	<div style="width: 20%;"></div>	2

Manual Free Research

- Choose a Niche or find a seller which has feedback > 1000
- Example – Electronics



- Fashion >
- Motors & Parts >
- Home & Garden >
- Electronics >
- Sports & Recreation >
- Toys, Hobbies & Baby >
- Health & Beauty >
- Entertainment & Books >
- Collectables & Art >
- eBay Deals

Your recent searches

surround sound system

All Categories Search



TOGETHER AND SAVE

SurfStitch
FOOTWEAR
FREQUENCY

FREE SHIPPING ON ALL FOOTWEAR

26% off \$211

VANS HAVAIANAS BILLABONG
CONVERSE KUSTOM ELEMENT 120 in Stock

UP TO 60% OFF

SHOP NOW

eBay.com.au
FASHION GALLERY

1 2 3 4



You're watching these



Recently viewed items



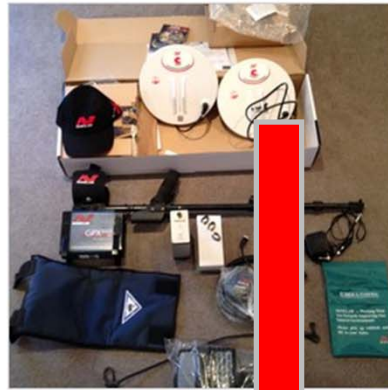
Easy ways to shop

-  **Shop anywhere, anytime**
Get free apps for any mobile or tablet device
-  **eBay Top-rated sellers**
Get great service and fast dispatch from top sellers

 Palais Royale \$120	 Mountain Heritage Hotel & Spa Retreat \$135	 The Carrington Hotel \$110
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Electronics

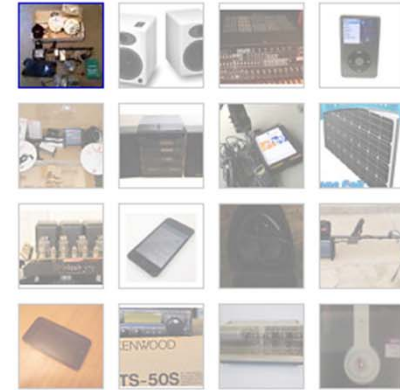
- Accessories >
- Audio >
- Batteries, Chargers >
- Cables
- Calculators
- Digital Clocks & Clock R... >
- Gadgets >
- GPS
- GPS Accessories >
- Laser Pointers
- MP3 Players
- MP3 Player Accessories >



What's hot
Sold for AU \$5,600.00!

[minelab gpx 5000](#)
Ended 25 May 2013 | 5 bids

Share:    



See what others are watching



Officeworks

What could you claim this year?





Telephone Phone Cord Cable Plug Extension for ADSL Filter Fax V OZ

Item condition: Brand New
Quantity: 1 more than 10 available / 86 sold

Price: AU \$13.39

Buy It Now

Add to Watch list

Postage: FREE Standard Postage | See details

Item location: Sydney, New South Wales, Australia
Posts to: Australia

Delivery: Estimated between Wed. 29 May. and Wed. 5 Jun. ?

Payments: PayPal, Bank Deposit | See payment information

Returns: 14 day exchange, buyer pays return postage | Read details

Top-rated seller

clickfunstore2010 (36051)

99.9% Positive feedback

- Consistently receives highest buyers' ratings
- Posts items quickly
- Has earned a track record of excellent service

Save this seller

See other items

Visit store: Click Fun Store

Maybe that's





Products

input a keyword

Search

or [Post Buying Request](#)

[Advanced Search](#)

Shopping online? [Buy it now](#)

About 11692 results: [Telephone Cords \(49\)](#) , [Other Telephone Accessories \(11643\)](#)

There are 11692 [blue telephone cord](#) from at least 21 [suppliers](#) on Alibaba.com

Related Searches: [blue telephone cord](#) , [blue white twisted pair telephone cord](#) , [shielded telephone cord](#) , [blue elastic cord](#) , [Wholesale blue telephone cord](#) [More...](#)

[Home](#) > [Products](#) > [Telecommunications](#) > [Telephones & Accessories](#) > [Telephone Accessories](#) > [Telephone Cords \(5113\)](#)

[Language Options](#)



flat type RJ45 telephone cord

[Add to Cart](#) [Add to Favorites](#) Share to: [Facebook](#) [Twitter](#)

FOB Price: US \$0.5 - 0.75 | [Get Latest Price](#)

Port: shenzhen
Minimum Order Quantity: 1000 Piece/Pieces
Supply Ability: 20000 Piece/Pieces per Week
Payment Terms: T/T, Western Union

[Chat Now!](#)

Verified Supplier - [Shenzhen S-miton Electronics Co., Ltd.](#)

[Guangdong, China (Mainland)]

Business type: Trading Company

[Facilities onsite checked](#)

[80.8%](#) Response Rate

[Contact Details](#) | [Company Profile](#)

[Suggestions](#)

Product Type

[see all](#)

Condition

[see all](#)

New (2)

Price

[customise](#)

AU \$13.38 - AU \$13.39



Item Location

- on eBay Australia
- Australia Only
- Worldwide

Show only

[see all](#)

- Free postage
- Completed listings

[More refinements...](#)

[See also](#)



Cable Plug Extension for ADSL Filter Fax White OZ

Free postage

Top-rated seller



20m Telephone Phone RJ11 RJ12 Cord Cable Plug Extension Patch For ADSL2+ Filter

AU \$13.38

Buy it Now
or Best Offer

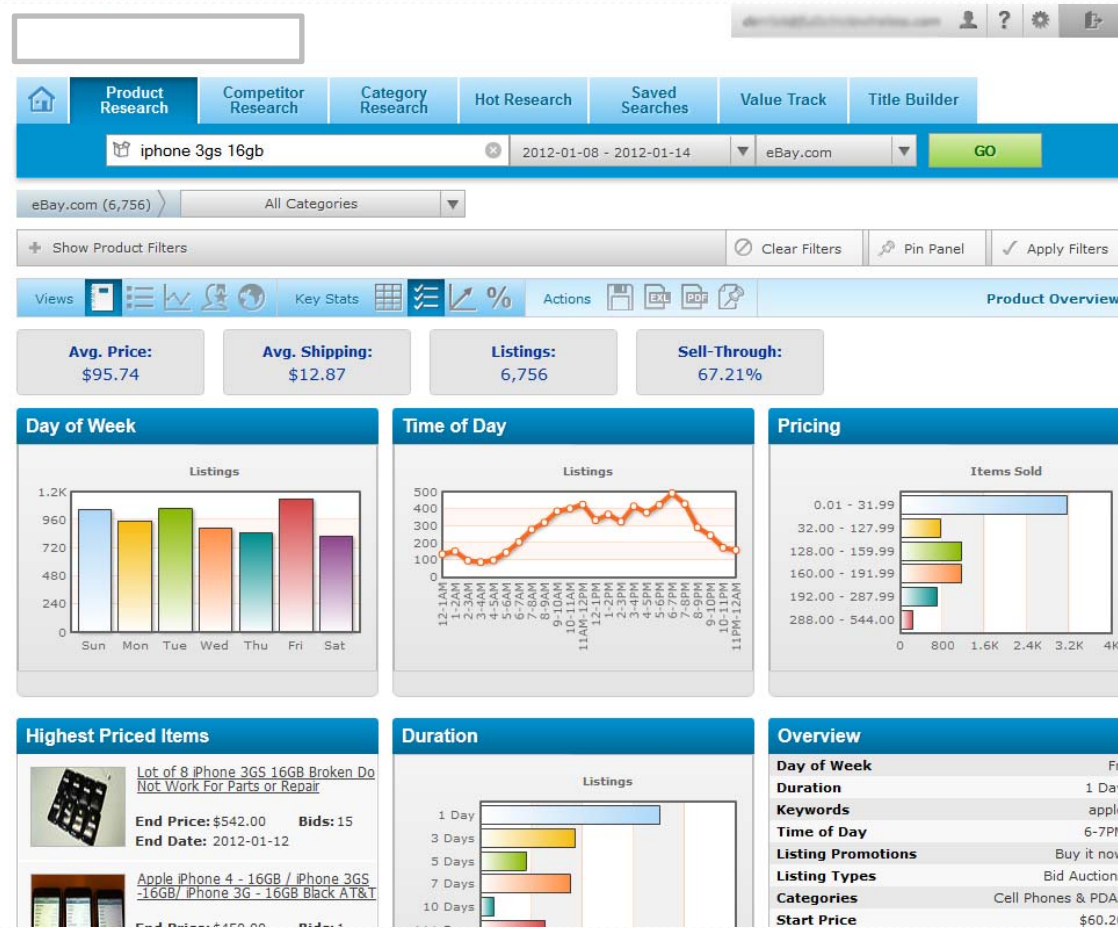
Free postage

Top-rated seller



Sponsored Results

www.tera-peak.com



Hot products...



System update 18 April 2013



In response to customer demand, another server has been installed for Australia and has increased the number of ebay hot products found in Australia. UK eBay product prices are now being shown in UK Pounds. Is there any other information we can give you which would help you make more money with eBay? [Please click here to tell us](#)

 Select Country :
Canada ▾

Search:

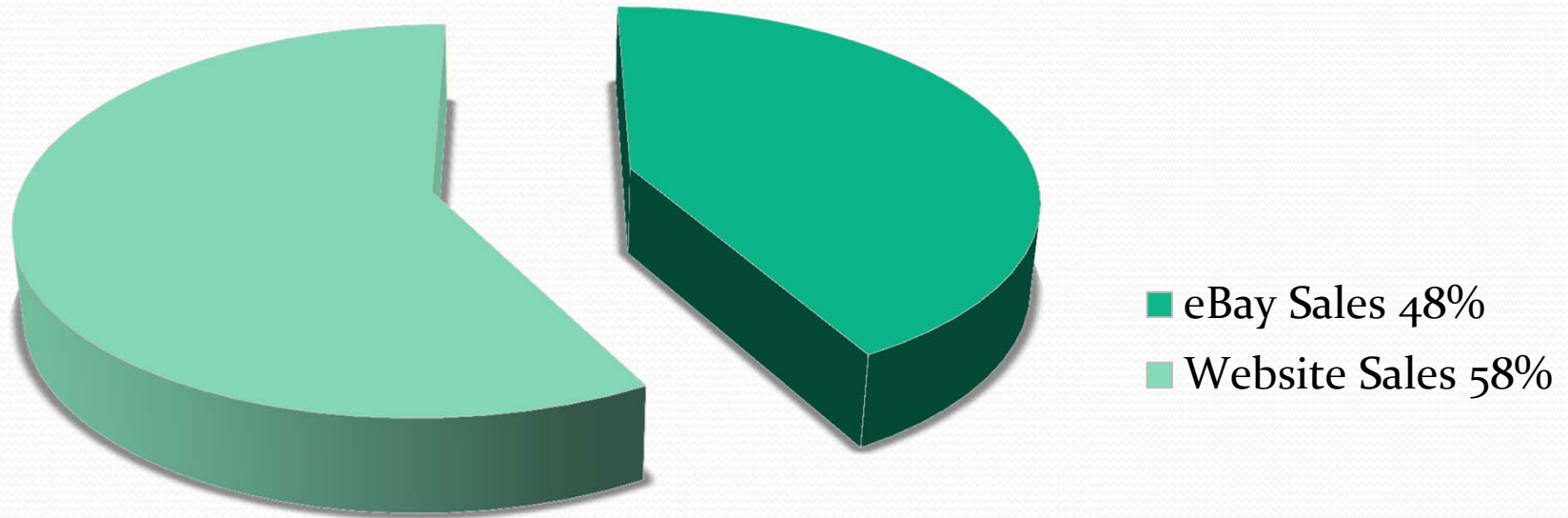
Item ID	Country	eBay Average Sell Price 	Price - Supplier 	Profit Per Sale 	Items Sold Last 30 Days 	Profit Per Month 	Status
CJ_6433_CA	CA	\$214.7	\$90.59	\$124.12	20	\$ 2512	More information
CJ_6137_CA	CA	\$174.62	\$82.97	\$91.65	21	\$ 1948	More information
CJ_1829_CA	CA	\$56.61	\$25.77	\$30.84	52	\$ 1623	More information
CJ_881_CA	CA	\$51.73	\$26.36	\$25.37	33	\$ 847	More information
CJ_1221_CA	CA	\$52.2	\$6.15	\$46.05	9	\$ 420	More information

Waterhouse Research

Item ID	eBay_Hot_Product_18177_CA
Country	CA
Category	Crafts
eBay Average Sell Price	\$121.33
Price Supplier Local Currency	\$58.57
Price Supplier in USD \$	\$59.28
eBay and PayPal Fees	\$6.07
Cost of Shipping per item	\$0
Profit Per Sale	\$46.98
Items Sold Last 30 Days	12
Profit Per Month	\$563.81
% ROI	80%
Sell Through Rate	100%
eBay photo (URL)	
eBay title	3 AIRBRUSH & COMPRESSOR KIT Dual-Action AIR BRUSH SPRAY SET Tattoo Nail Art 176K
eBay Seller ID	weberdisplays
Link to eBay seller	http://www.ebay.ca/itm/3-AIRBRUSH-COMPRESSOR-KIT-Dual-Action-AIR-BRUSH-SPRAY-SET-Tattoo-Nail-Art-176K-/121139955157?category=28111
Supplier Photo	
Supplier Title	3 AIRBRUSH Hobby_Makeup_Tattoo.html Dual-Action AIR BRUSH SPRAY
MOQ	30
Notes	(the sample they can offer is only 20 pcs.)
Supplier URL Direct to Item	http://www.alibaba.com/product-detail/483199310/Airbrush_130_for_Hobby_Makeup_Tattoo.html
Email Of Supplier	sales001@tdairbrush.com
Monthly Searches	1830000

Website

Revenue



Build an exit strategy at the beginning







- Must work without you
- Must be able to sustain growth by itself
- Keep clear records
- Use an automated accounting system
- 1-4 Times annual profit
- Keep adding more products

RC Hobby Estore

Lowest Prices on the Net - Guaranteed

Store Search...

GO!

My eBay User ID rchobbyestore (43038   Top-rated seller  



Fast
Shipment
From Sydney
All items 100%
Insured



Customer Support
02 9037-8305

HOME

ABOUT US

PAYMENT

SHIPPING

RETURNS

CONTACT US



Store categories

RC Buggies

RC Trucks

Featured Categories

RC Buggies

RC Trucks

RC Road Cars

RC Spare Parts

Summary of how to build a Million Dollar eBay Business

- Find one hot product which makes a minimum of \$500 profit per 90 days
- Repeat



A Step-by-Step Guide from Zero to a Million Dollar Home eBay Business

"Anyone can do it, even if you don't have money..."

eBay Top Seller and eBay invited Top Seller Speaker Neil Waterhouse shows step-by-step exactly how he built a million dollar eBay home business from scratch.

Mr. Waterhouse walks the talk. He doesn't merely run his million dollar home eBay business, he teaches others how to do exactly the same.

You don't need money or previous experience. If you can use the internet and have access to a cheap digital camera, then you have all you need to become an eBay millionaire.

Whether you're looking to build a small eBay business to give you a little extra income from home, or a mom who just started a family and doesn't want to go back to work, a budding entrepreneur wanting to own a million dollar eBay business, or you've simply had enough working for somebody else and want to enjoy the lifestyle working online offers...

THIS BOOK WILL SHOW YOU HOW TO DO IT!

- How to start with no money
- How to find unlimited high profit products
- Why drop shipping doesn't work
- How to automate so you can live the online lifestyle
- How to maintain consistent high feedback
- How to work out how much profit items are making
- Find out which items make the most money
- Discover how much profit you make before listing an item
- START MAKING MONEY IN LESS THAN A WEEK!

Learn more at NeilWaterhouse.com!



MILLION DOLLAR eBAY BUSINESS

FROM HOME

WATERHOUSE



MILLION DOLLAR eBAY BUSINESS

FROM HOME



NEIL WATERHOUSE



Private coaching, Testimonial, Special Offer

- Monthly private coaching call (Normally \$170 per 30 minutes)
- Paperback copy of book “Million Dollar eBay Business From home” (Normally \$19.95)
- Testimonial to be used in next version of “Million Dollar eBay Business From Home”. Your eBay ID will not be shown or used in any way.
- Cost \$99 per month with no contract and can be cancelled at any time with zero cancellation fees
- Maximum 10 People Only

JUST DO IT.



Thank You

China Ship Share

- FOB \$60 1CBM
- FOB Local charges \$475
- 1 Invoice from China

- Each supplier Flat \$50 for warehousing, forwarder, admin etc + share of local charges
- Example 1CBM
- $\$60 + \$47.5 + \$50 = \$157.5 + \text{GST}$

Shipping from China Options

- DHL, Fedex - Couriers
- EMS – China Air Mail
- CIF - Cost Insurance Freight
- FOB – Free On Board
- LCL – Less Container Load
- FCL – Full Container Load